



## 1 General Details

### What is TeamViewer?

- Leading software solution
- All-in-one: Remote Control, Remote Access, Collaboration
- Available across all relevant operating systems

### Target Customer

- Internal/external support
- Home office
- Mobile sector

### Market Conditions

- Market leader
- 30+ languages
- 1 billion installations / 20+ million devices online at any time

### Competitors

- LogMeln, Citrix, Webex, Bomgar

## 2 TeamViewer Features and Benefits

- All-in-one (File transfer, desktop sharing, online meeting, Computer and Contacts list)
- Usability (easy to use – immediate start)
- High performance
- Mass deployment (MSI, Android Host) & centralized policies
- Custom modules with customer branding
- Support by phone/email from vendor for all licenses

## 3 Conditions

### Golden Questions

- (1) From how many workstations<sup>1</sup> do you want to work?
  - 1-3 devices // Business
  - 3+ devices // Premium, Corporate
- (2) How many simultaneous connections do you want to have?
  - 1 Connection // Business
  - 2 Connections // Premium + Add on Channel<sup>2</sup>, Corporate
  - 3+ Connections // Corporate + Add on Channel

<sup>1</sup> workstation = device from which customer wants to work    <sup>2</sup> channel = one simultaneous connection

### Licensing

- (1) **Freemium**
  - Private use only
- (2) **Business**
  - 1-3 Workstations, 1 Licensed User
  - One channel
  - Up to 5 meeting participants
- (3) **Premium**
  - Unlimited Workstations, 50 Licensed Users
  - One channel (One add-on channel available)
  - Mobile Device Support (Connect to a mobile device, even if unattended)
  - Manage all connections (Connection reporting & billing)
  - Up to 15 meeting participants
- (4) **Corporate**
  - Unlimited Workstations, 200 Licensed Users
  - 3 Channels (up to 9 add-on channels available)<sup>3</sup>
  - Mobile Device Support (Connect to a mobile device, even if unattended)
  - Manage all connections (Connection reporting & billing)
  - Mass deployment (MSI, Android Host)
  - Up to 25 meeting participants

### Pricing

Available as perpetual (no updates) or yearly subscription.

## 4 Place Order

### TeamViewer Requirements?

- Correct License
- Enduser Details
- In case of Updates/Upgrades: Old License Key

### Internal Requirements?

<sup>3</sup> Please contact us directly if you require more than 9 add-on channels.